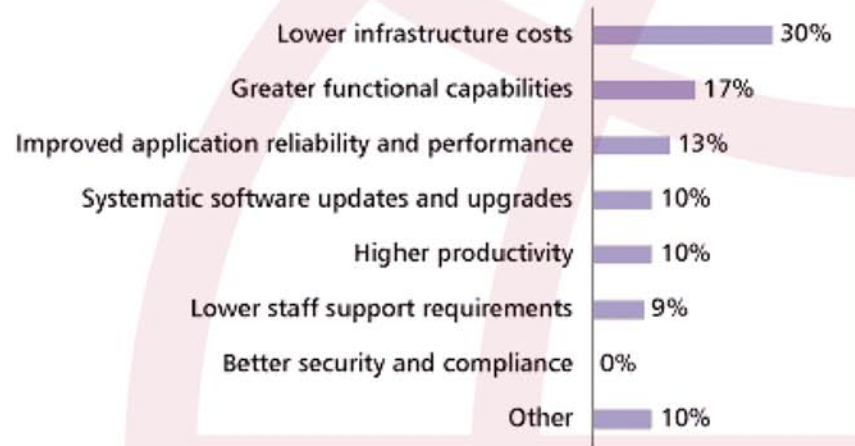


Our Unique delivery model: Software as a Service

Software as a Service (SaaS), typically pronounced '(SaaS)' is a model of software deployment where an application is hosted as a service provided to customers across the Internet.



Payment Model

- Yearly
- Half-yearly
- Monthly

Other Products



BigLeap Solutions (P) Ltd.

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Contact Person :



CUSTOMER
RELATIONSHIP
MANAGEMENT



If you dont
look after
your
customer,
someone else will..

OLEap CRM: In the endeavor of Strengthening your Client Relations

OLEap CRM is the Customer Relationship Management tool, a solution that takes care of the cardinal share of your business, ie your customer. A winning reputation and name is what your organization and your people get from OLeap CRM.

OLEap CRM Modules

The modules of OLeap CRM is so steadily integrated that, they help you build good business relations with your customers, making your service a reliable one, by which you start fetching sound result and agile upshots.

OLEap CRM Sales Force Automation

- Fine-tuning your sales performance
- Allows sales representative to track and share contacts and opportunities
- Manage and up sell into existing accounts, and forecast revenue
- Monitor performance through dashboards
- Manage quotes and contracts

OLEap CRM Marketing Automation

- Create and execute campaigns across marketing channels
- Captures leads directly into CRM System
- Detailed views into campaign effectiveness across marketing and sales stages
- Benchmark campaigns to identify campaigns that can produce the most revenue



Lead Management

- Manage leads end-to-end (from creating leads to converting them into opportunities)
- Capture leads directly from your Web site and transfer to OLeap CRM
- Qualify leads to next stage based on information captured in lead details

OLEap CRM Inventory Management

- Achieve seamless integration between pre-sales and post-sales activities
- Manage organization-wide products
- Associate products with other modules for a better 360 degrees view
- Import product details from other applications

Reports and Analytics

- Pre-build reports for Sales Force Automation
- Sales pipeline analysis by stage
- Performance Analysis

OLEap CRM Customer Support

- Understand the grievances and troubles of your customers
- Measure the responsiveness of customer support
- Create customer support statistics to plan for a better customer support process.
- Reduce the number of inbound support calls by offering a self-service environment

